

## TRAVEL ADVISOR

Butterfield & Robinson's Travel Advisors manage all published sales leads in assigned regions. The key objective of the Travel Advisor is to grow incremental and new sales and improve traveller retention, while always providing our traveller's with the highest level of service. Collaborating with the B&R's Region Director team, B&R's Travel Advisors contribute to all aspects of the sales department. If you have regional and travel expertise in Italy, France, or other regions, consider joining our team!

Ideal candidates are:

- Exceptional customer service skills in a sales environment
- Relationship-building ability, with strong interpersonal skills
- Meticulous organizational skills and the ability to multi-task;
- Analytical and financial management abilities;
- An enthusiastic and professional attitude;
- A conscientious work ethic – a perfectionist when it comes to follow-through;
- The drive to take initiative and be 'one step ahead'

What it will take to be successful in the Travel Advisor role:

- Experience in a sales and service role, preferably in the luxury travel industry;
- Deep and unique regional knowledge, ideally having guided, travelled extensively and/or lived in cities or countries where B&R travels;
- Advanced knowledge of the travel industry and the business of B&R;
- Experience working with travel booking and CRM software is an asset;
- Written and spoken Italian/French language skills are an asset;
- TICO certification is an asset.

To apply, please send a cover letter and resume by email to:

Robin Wark - Director, Human Resources

Email: [employment@butterfield.com](mailto:employment@butterfield.com)

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